

Québec



strategic

Florida—Québec partnership

TRADE RELATIONS

- Bilateral trade reached US\$2.6 billion in 2024.
- The trade between Québec and Florida increased by 33% in the past 5 years.
- Québec is the 2nd trade partner of Florida among Canadian provinces.

INVESTING IN FLORIDA

- From 2014 to 2023, while Canada ranked 1st globally in FDI projects in Florida.
 - › Québec ranked 3rd among Canadian provinces.
- Québec companies invested more than major economies such as China and South Korea.
- Florida ranked as the 3rd most popular U.S. state for FDI projects from Québec companies.
- A significant part went to Florida's aerospace sector, enhancing the state's technological innovation and global competitiveness.

QUÉBEC GOVERNMENT OFFICE IN MIAMI



TOP FLORIDA EXPORTS TO QUÉBEC

(US\$ MILLION)

Parts of aircraft	38.2
Mineral or chemical fertilizers	37.7
Navigation instrument and devices	36.1
Turbojets and other gas turbines	35.8
Panels for electrical control	25.6

TOP FLORIDA IMPORTS FROM QUÉBEC

(US\$ MILLION)

Turbojets and other gas turbines	169.2
Flights simulators	119.7
Furnitures	98.2
Structures of iron or steel	34.6
Unwrought aluminum	36.9

CREATING AND MAINTAINING JOBS

- There are more than 50 Floridian companies operating in Québec—any trade barrier could directly impact their success and growth.
- Over 90 Québec-owned companies have facilities across the state, creating several hundreds of jobs and contributing to Florida economy.



AEROSPACE

- In 2023, Québec fueled Florida's aerospace industry:
 - » **No. 1** international supplier of flight simulators;
 - » **No. 4** for turbojets;
 - » **No. 7** for aircraft parts.
- Québec is also a major market for Florida's aerospace sector, standing as the No. 1 buyer of aircraft seats and the No. 2 for air and space navigation instruments and devices.
- Québec is the 3rd largest aerospace hub in the world and is integrated to the North American ecosystem.
- Our companies in Florida stimulate innovation, support the development of a skilled workforce and strengthen the competitiveness of the state's aerospace sector.

AGRICULTURE

- In 2023, Québec stood out as Florida's 8th largest international market for agricultural products, playing a vital role in driving the state's agribusiness success.
- Québec is a key destination for Florida's top agricultural exports:
 - » **No. 2** for berries and other fruits;
 - » **No. 2** for fresh vegetables;
 - » **No. 2** for animal feeds;
 - » **No. 3** for live plants;
 - » **No. 4** for fruit and vegetable juices.
- Québec is also a major supplier of peat to Florida, a key ingredient for Florida agricultural sector.
- Maintaining open trade ensures continued success for Florida's farmers and agribusinesses.

FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy against countries that do not play by the rules.
- **A rich and diverse subsoil:** Québec has the most diverse reservoir of critical and mineral resources in Canada and a world-class deposit of rare earths. Québec has 15 of the 18 (83%) critical minerals listed for energy by the DoE, and 41 of 50 (82%) of the USGS's list that are considered critical for the U.S. economy and national security.
- **An innovation hub:** Québec has a leading-edge expertise in emerging technologies, such as AI and quantum.
- **Tourism:** Each year, between 1.2 and 1.5 million Québec tourists visit Florida—more than from the United Kingdom, the state's second-largest international market—fueling the local economy with over US\$2.5 billion in spending.
- **Real estate:** Since 2000, Québécois have invested over US\$9 billion in residential real estate in Florida.



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