

Québec



strategic

Maryland–Québec partnership

TRADE RELATIONS

- Bilateral trade reached more than US\$1.6 billion in 2023.
- Québec is Maryland's 2nd trade partner among Canadian provinces.
- Trade between Québec and the Old Line State has increased by almost 40% in the past 5 years.

INVESTING IN THE U.S.

- From 2014 to 2023, Canada ranked 3rd globally in the amount of FDI projects in the U.S.
- Québec ranked 2nd among Canadian provinces.
- The U.S. was the top destination of Québec companies' FDI.
- Québec companies invested in energy, life sciences, ICT, forestry, and agribusiness – driving innovation, and growth in many States.

QUÉBEC GOVERNMENT OFFICE IN NEW YORK



TOP MARYLAND EXPORTS TO QUÉBEC (US\$ MILLION)

Diagnostic or laboratory reagents	9.4
Lettuce and chicory – fresh or chilled	4.2
Centrifuges – filtering or purifying machines	4.1
Kaolin and other kaolinic clays	3.0
Iron and steel structures	3.0

TOP MARYLAND IMPORTS FROM QUÉBEC (US\$ MILLION)

Unwrought aluminum	373.9
Diagnostic or laboratory reagents	65.9
Joinery and carpentry products	46.2
Softwood lumber	43.9
Particle board	31.4

CREATING AND MAINTAINING JOBS

- There are close to 20 Maryland-based companies operating in Québec—any trade barrier could directly impact their success and growth.
- Around 10 Québec-owned companies operate across the Old Line State, creating several hundred jobs and contributing to Maryland's economy.



ALUMINUM

- In 2023, Québec was the No. 1 supplier of unwrought aluminum to Maryland.
- Québec accounts for more than 50% of U.S. imports of primary aluminum for manufacturing in the U.S.
- Québec has been a reliable partner of top-quality aluminum that is used from American trucks to fighter jets or in the beverage industry.
- The 2018–2019 tariffs on steel and aluminum resulted in the loss of 75 000 manufacturing jobs in the United States.



FORESTRY PRODUCTS

- In 2023, Québec was the 3rd supplier of forestry products of Maryland.
- Québec is a major supplier of essential materials for the construction sector:
 - » **No. 1** for joinery and carpentry products;
 - » **No. 1** for particle board;
 - » **No. 2** for softwood lumber.
- Tariffs on lumber and other building materials will drive up construction costs, hinder new development, and burden consumers with higher home prices.
- Québec's high-quality materials can be used to build a stronger, more affordable Maryland.
- Québec is also Maryland's top supplier of paper, paperboards and articles made from these materials.

FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy, making our regional partnership stronger and more resilient, especially in key sectors of collaboration such as renewable energy, green technologies and life science.
- **An innovation hub:** Québec has a leading-edge expertise in emerging technologies, such as AI and quantum, which is of great importance for Maryland, giving rise to the potential for future collaborations.
- **A leader in energy and the environment:** A province powered by nearly 100% renewable energy, Québec has positioned itself as a world leader in the field of sustainability, innovations in the electrification of transport, and the fight against climate change, both from a green economy perspective as well as an example of subnational state action and collaboration.
- **Cutting-edge research and a focus on public health:** With the signing of a memorandum of understanding between our two governments in 2023, we continue to collaborate on advancements in the life sciences and public health, enabling our world-class academic institutions to work together for the benefit of both our regions.



CONTACT US

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