

Québec strategic



Michigan—Québec partnership

TRADE RELATIONS

- Bilateral trade reached US\$5 billion in 2024.
- Québec is the 3rd client of Michigan after only the rest of Canada and Mexico.
 - » Michigan is our 2nd supplier of goods among the U.S. states.
- Québec proudly ranked as the 7th largest international supplier of goods to Michigan.

INVESTING IN MICHIGAN

- From 2014 to 2024, Canada ranked 4th globally in the amount of FDI projects in Michigan.
 - » Québec ranked 3rd among Canadian provinces.
- Québec companies invested more in the Great Lakes State than larger economies, such as the Netherlands and Taiwan.
- A significant part went to Michigan transportation equipment sector, enhancing the state's technological innovation and global competitiveness

QUÉBEC GOVERNMENT OFFICE IN CHICAGO



TOP MICHIGAN EXPORTS TO QUÉBEC

(US\$ MILLION)

Trucks	1,162.1
Motor cars	671.2
Parts for motor vehicles	263.6
Turbojets	255.9
Buses and public transport vehicles	48.1

TOP MICHIGAN IMPORTS FROM QUÉBEC

(US\$ MILLION)

Unwrought aluminum	251.6
Turbojets	181.5
Parts for motor vehicles	165.5
Prepared or preserved meat	113.4
Particle board of wood	94.4

CREATING AND MAINTAINING JOBS

- Close to 35 Michigan-based companies are operating in Québec—any trade barriers could directly impact their success and growth.
- Over 30 Québec-owned companies operate across the state, creating thousands of jobs and contributing to Michigan economy.



ALUMINUM AND OTHER METAL PRODUCTS

- In 2023, Québec was an important supplier of a vast array of metal products to Michigan:
 - » **No. 1** for unwrought aluminum;
 - » **No. 1** for zinc alloys;
 - » **No. 1** for bars and rods in iron or non-alloy steel;
 - » **No. 2** for wire rods in alloy steel;
 - » **No. 3** for wire rod in iron or non-alloy steel;
 - » **No. 4** for iron and steel structures.
- Québec accounts for more than 50% of U.S. imports of primary aluminum for manufacturing in the U.S.—a share that climbs to around 80% for Michigan.
- These components power key Michigan strategic industries, such as aerospace, and construction sector.
 - » Québec is notably the 2nd buyer of Michigan turbojets.

AUTOMOTIVE

- As a supplier of key products, Québec plays a key role in your automotive supply chain, a driver of the Michigan economy
- And, we're one of your biggest customers:
 - » **No. 1** foreign buyer of Michigan buses;
 - » **No. 2** for cars;
 - » **No. 2** for trucks;
 - » **No. 4** for piston engines.
- Québec is a leader in transport electrification, boasting one of the highest EV adoption rates in North America, key players in charging infrastructure and 19 research centers working on battery innovation.
- With all the critical minerals needed for battery production – lithium, nickel, cobalt, graphite, and manganese—Québec is a key partner in securing a stable and resilient automotive supply chain.

FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy, making our regional partnership stronger and more resilient, especially in key sectors of collaboration such as renewable energy, green technologies and life science.
- **A rich and diverse subsoil:** Québec has the most diverse reservoir of critical and mineral resources in Canada and a world-class deposit of rare earths. Québec has 15 of the 18 (83%) of the critical minerals listed for energy by the Department of Energy, and 41 of 50 (82%) of the USGS's minerals list that are considered critical for the U.S. economy and national security.
- **Housing ally:** Québec is a major partner in building Michigan, supplying nearly a third of the state's imported forestry products in 2023. As the state's 1st supplier of particle board and 2nd of softwood lumber, we provide high-quality, sustainable materials to support a stronger and more affordable Michigan.



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