

Québec



strategic

Minnesota—Québec partnership

TRADE RELATIONS

- Bilateral trade reached more than US\$1.0 billion in 2023.
- Trade between Québec and the North Star State has increased by more than 40% in the past 5 years.
- Québec ranked as the 9th largest international supplier of goods to Minnesota.

INVESTING IN MINNESOTA

- From 2014 to 2023, Canada ranked 1st globally in the amount of FDI in Minnesota with a significant amount coming from Québec.
- The U.S. was the top destination of Québec companies' FDI.
- Québec companies invested in energy, life sciences, ICT, forestry, and agribusiness – driving innovation and growth in many States, including Minnesota.

QUÉBEC GOVERNMENT OFFICE IN CHICAGO



TOP MINNESOTA EXPORTS TO QUÉBEC (US\$ MILLION)

Motor cars	27.1
Measuring or checking instruments	16.4
Golds	16.3
Trucks	15.9
Ethyl alcohol and other spirits	11.1

TOP MINNESOTA IMPORTS FROM QUÉBEC (US\$ MILLION)

Turbojets and other gas turbines	88.2
Aircrafts	64.5
Trucks	50.3
Flight simulators	33.2
Unwrought aluminum	30.2

CREATING AND MAINTAINING JOBS

- There are close to 35 Minnesota-based companies operating in Québec – any trade barrier could directly impact their success and growth.
- Around 20 Québec-owned companies operate across the North Star State, creating several hundreds of jobs and contributing to Minnesota's economy.



ALUMINUM AND OTHER METAL PRODUCTS

- In 2023, Québec was a key supplier of a vast array of metal products to Minnesota. Québec was notably the No. 1 foreign supplier of unwrought aluminum and of ferro-alloys.
- Québec accounts for more than 50% of U.S. imports of primary aluminum for manufacturing in the U.S. a share that climbs to more than 95% for Minnesota.
- These components power Minnesota strategic industries, such as manufacturing and the construction sector.
 - » Québec proudly ranks as the 2nd importer of Minnesota-made trucks.



AEROSPACE

- Québec is the 3rd largest aerospace hub in the world and is integrated to the North American ecosystem.
- Québec is a top supplier to the US aerospace industry. In 2023, we were notably the No. 1 supplier of turbojets and flight simulators to Minnesota as well as the No. 2 supplier of aircrafts.
- Our companies stimulate innovation, support the development of a skilled workforce and strengthen the competitiveness of the sector against foreign competitors.



FORESTRY PRODUCTS

- In 2023, Québec was the 2nd supplier of forestry products of Minnesota.
- Québec was Minnesota 2nd supplier of softwood lumber and particle boards—essential materials for the construction sector.
- Tariffs on lumber and other building materials will drive up construction costs, hinder new development, and burden consumers with higher home prices.
- Québec's high-quality materials can be used to build a stronger, more affordable Minnesota.
- Québec is also the world's 2nd supplier of Minnesota paper, paperboards and articles made from these materials.

FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy, making our regional partnership stronger and more resilient, especially in key sectors of collaboration such as automotive, aerospace and life science.
- **A rich and diverse subsoil:** Québec has the most diverse reservoir of critical and mineral resources in Canada and a world-class deposit of rare earths. Québec has 15 of the 18 (83%) of the critical minerals listed for energy by the Department of Energy, and 41 of 50 (82%) of the USGS's minerals list that are considered critical for the U.S. economy and national security.
- **An innovation hub:** Québec has a leading-edge expertise in emerging technologies, such as AI and quantum.
- **Maritime allies:** With a decade's long initiative to increase maritime traffic between the Ports of the Great Lakes region and Québec, we are committed to continuing the growth and prosperity of our states through maritime trade.



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