



Ohio—Québec partnership

TRADE RELATIONS

- Bilateral trade reached US\$5.8 billion in 2023.
- Trade between Québec and the Buckeye State has increased by more than 20% in the past 5 years.
- Québec ranks as the 6th trading partner of Ohio.
- The ranking is impressive both ways as Ohio is Québec's 3rd largest trading partner among all 50 states.

INVESTING IN OHIO

- From 2014 to 2023, Canada ranked 3rd globally in the amount of FDI projects in Ohio
 - › Québec ranked 2nd among Canadian provinces.
- Québec companies invested more in Ohio than larger economies, such as Italy or Spain.
- A significant part went to Ohio's life aerospace and transport sector, enhancing the state's technological innovation and global competitiveness.

QUÉBEC GOVERNMENT OFFICE IN CHICAGO



TOP OHIO EXPORTS TO QUÉBEC

(US\$ MILLION)

Motor cars	325.6
Parts for motor vehicles	150.8
Spark ignition and piston engines	111.9
Trucks	109.6
Tractors	109.3

TOP OHIO IMPORTS FROM QUÉBEC

(US\$ MILLION)

Aircrafts	853.5
Unwrought aluminum	713.4
Unwrought copper and copper alloy	141.3
Ferroalloys	128.3
Unwrought zinc	126.9

CREATING AND MAINTAINING JOBS

- There are more than 70 Ohio-based companies operating in Québec—any trade barrier could directly impact their success and growth.
- Around 25 Québec-owned companies operate across the Buckeye State, creating several hundreds of jobs and contributing to Ohio's economy.



ALUMINUM AND OTHER METAL PRODUCTS

- In 2023, Québec was an important supplier of a vast array of metal products to Ohio:
 - » **No. 1** for unwrought aluminum;
 - » **No. 1** for unwrought copper;
 - » **No. 1** for unwrought zinc;
 - » **No. 1** for copper wire;
 - » **No. 2** for ferroalloys.
- Québec accounts for more than 50% of U.S. imports of primary aluminum for manufacturing in the U.S.—a share that climb to around 85% for Ohio.
- These components power Ohio strategic industries, such as the aerospace and construction sectors.



AEROSPACE

- Québec is the 3rd largest aerospace hub in the world and is integrated to the North American ecosystem.
- Québec is a top supplier to the U.S. aerospace industry. In 2023, we were notably the No.1 supplier of aircraft and the No.3 supplier of turbojets and their parts to Ohio.
- Our companies stimulate innovation, support the development of a skilled workforce and strengthen the competitiveness of the sector against foreign competitors.
- In 2012, Aéro Montréal and Ohio Aerospace Institute signed a MOU to enhance collaboration, share knowledge and develop complementary value chains.



AUTOMOTIVE

- As a supplier of key products, Québec plays a key role in your automotive supply chain, a motor of Ohio economy.
- At the same time, we're one of your biggest customers:
 - » **No. 2** foreign buyer of Ohio trucks;
 - » **No. 2** for tractors;
 - » **No. 2** for spark ignition and piston engines;
 - » **No. 2** for diesel engines;
 - » **No. 3** for motor cars;
 - » **No. 3** for parts of motor vehicles;
 - » **No. 3** for trailers.
- With all the critical minerals needed for battery production—lithium, nickel, cobalt, graphite, and manganese—Québec is a strategic partner in securing a stable and resilient automotive supply chain.

FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy, making our regional partnership stronger and more resilient, especially in key sectors of collaboration such as automotive, aerospace and life science.
- **A rich and diverse subsoil:** Québec has the most diverse reservoir of critical and mineral resources in Canada and a world-class deposit of rare earths. Québec has 15 of the 18 (83%) of the critical minerals listed for energy by the Department of Energy, and 41 of 50 (82%) of the USGS's minerals list that are considered critical for the U.S. economy and national security.
- **An innovation hub:** Québec has a leading-edge expertise in emerging technologies, such as AI and quantum.
- **Housing ally:** Québec is a major partner in building Ohio, supplying nearly a third of the state's imported forestry products in 2023. As the state's 1st supplier of joinery and carpentry products and 2nd of softwood lumber, we provide high-quality, sustainable materials to support a stronger and more affordable Ohio.



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