

Québec



strategic

Pennsylvania—Québec partnership

TRADE RELATIONS

- Bilateral trade reached US\$5.1 billion in 2023.
- Québec ranks as Pennsylvania's 9th most important client, surpassing trade with other major economies like Brazil and South Korea.
- We're also proudly ranked as the 10th largest international supplier of goods to Pennsylvania.

INVESTING IN PENNSYLVANIA

- From 2014 to 2023, Canada ranked 6th globally for FDI in Pennsylvania.
 - » Québec secured the 2nd spot among Canadian provinces.
- Québec companies invested more in Pennsylvania than major economies like Italy and South Korea.
- A significant part went to Pennsylvania's life science sector, enhancing the state's technological innovation and global competitiveness.

QUÉBEC GOVERNMENT OFFICE IN NEW YORK



TOP PENNSYLVANIA EXPORTS TO QUÉBEC (US\$ MILLION)

Serums and vaccines	76.0
Coal and coal-derived solid fuels	74.2
Cocoa butter, fats, and oils	42.6
Trucks	35.9
Tractors	35.7

TOP PENNSYLVANIA IMPORTS FROM QUÉBEC (US\$ MILLION)

Unwrought aluminum	372.9
Chocolate and related cocoa products	166.5
Serums and vaccines	147.3
Unwrought lead	118.8
Aluminum wire	114.2

CREATING AND MAINTAINING JOBS

- There are close to 60 Pennsylvania-based companies operating in Québec—any trade barrier could directly impact their success and growth.
- Around 40 Québec-owned companies operate across the state, creating several hundreds of jobs and contributing to Pennsylvania's economy.



ALUMINUM AND OTHER METAL PRODUCTS

- In 2023, Québec was a major supplier of aluminum and other products to the Keystone State:
 - » **No. 1** for unwrought aluminum;
 - » **No. 1** for unwrought lead;
 - » **No. 1** for aluminum wire;
 - » **No. 1** for copper wire;
 - » **No. 2** for zinc alloys.
- Québec accounts for more than 50% of U.S. imports of primary aluminum for manufacturing in the U.S—a share that climbs to around 90% for Pennsylvania.
- These components power Pennsylvania's strategic industries, including the automotive sector.
- Québec proudly ranks as the 2nd importer of Pennsylvania trucks and tractors.



FORESTRY PRODUCTS

- In 2023, Québec supplied over a quarter of all forestry products imports to Pennsylvania.
- Québec is Pennsylvania's No. 1 supplier of softwood lumber and joinery and carpentry products – essential materials for the construction sector – as well as No. 1 for paper for writing or printing.
- Tariffs on lumber and other building materials will drive up construction costs, hinder new development, and burden consumers with higher home prices.
- Québec's high-quality materials can be used to build a stronger, more affordable Pennsylvania.

FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy, making our regional partnership stronger and more resilient, especially in key sectors of collaboration such as renewable energy, green technologies and life science.
- **Shared values:** Québec and Pennsylvania share strong economic ties and common values, collaborating on women's rights, climate action, and cultural and sports diplomacy, among several other sectors, through longstanding partnerships.
- **A rich and diverse subsoil:** Québec has the most diverse reservoir of critical and mineral resources in Canada and a world-class deposit of rare earths. Québec has 15 of the 18 (83%) of the critical minerals listed for energy by the Department of Energy, and 41 of 50 (82%) of the USGS's minerals list that are considered critical for the U.S. economy and national security.
- **An innovation hub:** Québec has a leading-edge expertise in emerging technologies, such as AI and quantum.



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