

# Québec



# strategic

## West Virginia—Québec partnership

### TRADE RELATIONS

- Bilateral trade reached more than US\$1.0 billion in 2023.
- Québec ranks as the 3<sup>rd</sup> largest trade partner of West Virginia.
- Trade between Québec and the Mountain State has increased by almost 100% in the past 5 years.

### INVESTING IN WEST VIRGINIA

- From 2014 to 2023, Canada ranked 3<sup>rd</sup> globally in the amount of FDI projects in the U.S.
  - » Québec ranked 2<sup>nd</sup> among Canadian provinces.
- The U.S. was the top destination of Québec companies' FDI.
- Québec companies invested in energy, life sciences, ICT, forestry, and agribusiness – driving innovation, and growth in many States.

### QUÉBEC GOVERNMENT OFFICE IN NEW YORK



### TOP WEST VIRGINIA EXPORTS TO QUÉBEC (US\$ MILLION)

Spark ignition and piston engines	<b>96.3</b>
Turbojets and other gas turbines	<b>10.2</b>
Parts for motor vehicles	<b>4.3</b>
Taps, cocks, valves and similar appliances	<b>4.2</b>
Articles of plaster	<b>1.7</b>

### TOP WEST VIRGINIA IMPORTS FROM QUÉBEC (US\$ MILLION)

Turbojets and other gas turbines	<b>545.8</b>
Polycarboxilic acids and derivatives	<b>153.0</b>
Unwrought aluminum	<b>79.1</b>
Copper wires	<b>55.1</b>
Household and hygiene papers products	<b>21.9</b>

# CREATING AND MAINTAINING JOBS

- 1 400 American companies operate in Québec.
- 1 100 Québec companies operate across the U.S.
- 1.1 million U.S. jobs depend on goods exports to Canada.



## ALUMINUM AND OTHER METAL PRODUCTS

- In 2023, Québec was an important supplier of a vast array of metal products to West Virginia:
  - » **No. 1** for unwrought aluminum;
  - » **No. 1** for copper wire;
  - » **No. 1** for articles of molybdenum.
- Québec accounts for more than 50% of U.S. imports of primary aluminum for manufacturing in the U.S.
- These components power key West Virginia industries, such as the aerospace, automotive, and construction sectors.
  - » Québec is notably the 2<sup>nd</sup> importer of West Virginia motor vehicles parts, and car engines.



## FORESTRY PRODUCTS

- Québec is the 3<sup>rd</sup> largest aerospace hub in the world and is integrated to the North American ecosystem.
- Québec is a top supplier of the U.S. aerospace industry:
  - » **No. 1** for aircrafts;
  - » **No. 1** for flight simulators;
  - » **No. 2** for turbojets.
- More than half of West Virginia's imports of turbojets and other gas turbines comes from Québec.
- Québec companies stimulate innovation, support the development of a skilled workforce, and strengthen the competitiveness of the sector against foreign competitors.

## FACTS

- **A trusted economic partner:** Our close collaboration can strengthen and secure an integrated North American economy, making our regional partnership stronger and more resilient, especially in key sectors of collaboration such as aerospace, defense, and supply chain logistics.
- **A rich and diverse subsoil:** Québec has the most diverse reservoir of critical and strategic mineral resources in Canada and a world-class deposit of rare earths. Québec has 15 of the 18 (83%) of the critical minerals listed for energy by the Department of Energy, and 41 of 50 (82%) of the USGS's minerals list that are considered critical for the U.S. economy and national security.
- **An innovation hub:** Québec has a leading-edge expertise in emerging technologies, such as AI and quantum.
- **A commercial ally:** West Virginia and Québec have had a commercial relationship for decades that demonstrates the degree to which the two economies depend on each other. Québec companies specializing in aircraft maintenance and repair, aircraft engines, and bathware manufacturing are active in the state.



## CONTACT US

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